# AUTISM SOCIETY OF NEWFOUNDLAND AND LABRADOR INC. Financial Statements Year Ended March 31, 2020



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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Autism Society of Newfoundland and Labrador Inc.

#### Qualified Opinion

We have audited the financial statements of Autism Society of Newfoundland and Labrador Inc. (the Society), which comprise the statement of financial position as at March 31, 2020, and the statements of changes in net assets, revenues and expenditures and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as at March 31, 2020, and the results of its operations and cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-profit Organizations (ASNPO)

#### Basis for Qualified Opinion

In common with many not-for-profit organizations, the Society derives revenue from fundraising activities and donations, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Society and we were not able to determine whether any adjustments might be necessary to revenue, excess of revenues over expenses, current assets and net assets.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Society in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's financial reporting process.

(continues)

Independent Auditor's Report to the Members of Autism Society of Newfoundland and Labrador Inc. (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- · Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- · Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

St. John's, Newfoundland and Labrador

September 20, 2020

CHARTERED PROFESSIONAL ACCOUNTANTS

Harris Lyan Refersional Corporation

# AUTISM SOCIETY OF NEWFOUNDLAND AND LABRADOR INC. Statement of Financial Position March 31, 2020

	2011227	itism Centre and (Note 6) 2020	Ge	neral Fund 2020		2020		2019
ASSETS								
CURRENT								
Cash	\$	-	\$	220,797	\$	220,797	\$	198,527
Accounts receivable		=:		92,290		92,290		304,944
Inventory (Note 4)		-		1,836		1,836		1,836
Prepaid expenses		₩.		30,812		30,812		27,668
Investments (Note 3)		377,996		92,386		470,382		586,193
		377,996		438,121		816,117		1,119,168
PROPERTY, PLANT AND								
EQUIPMENT (Net of								
accumulated								
amortization) (Note 5)		1,317,885		8,515		1,326,400		1,081,691
	\$	1,695,881	\$	446,636	\$	2,142,517	\$	2,200,859
	-	OR AND THE PROPERTY OF THE PARTY OF THE PART		anna an ann an an an an an an an an an a			ALTERNATION AND ADDRESS OF	
LIABILITIES AND NET ASSETS								
CURRENT								
Accounts payable	\$	20	\$	49,120	\$	49,120	\$	60,343
Government remittances payable	Ψ	_	Ψ	21,401	Ψ	21,401	Ψ	22,313
Funds held and owing to chapters		_		35,531		35,531		200,984
Deferred contributions		-		131,434		131,434		238,326
Deferred Capital						**************************************		•
Contributions (Note 6)		278,361				278,361		
		278,361		237,486		515,847		521,966
		·						
NET ASSETS				000 005		200 625		4E 000
Unrestricted net assets		1,039,524		200,635		200,635 1,048,039		45,992 1,081,690
Investment in capital assets Restricted net assets		377,996		8,515 -		377,996		422,145
Internally restricted net assets		377,990 -		-		-		129,066
michiany rectricted net addete								
		1,417,520		209,150		1,626,670		1,678,893
	\$	1,695,881	\$	446,636	\$	2,142,517	\$	2,200,859

ON BEHALF OF THE BOARD

Director

# AUTISM SOCIETY OF NEWFOUNDLAND AND LABRADOR INC. Statement of Changes in Net Assets

	_	nrestricted net assets	 ovestment in apital assets	Re	stricted net assets	Internally Restricted Fund	 Total	Total
NET ASSETS - BEGINNING OF								
YEAR	\$	45,994	\$ 1,081,690	\$	422,145	\$ 129,066	\$ 1,678,895	\$ 1,910,648
Deficiency of revenues over expenses		(52,227)	-		-	-	(52,227)	(231,753)
Capital asset additions		(265,501)	312,350		(46,849)	-		-
Deferred capital contributions		281,886	(281,886)		· -	-	-	-
Investment income		(3,750)	-		2,700	1,050	-	-
Amortization		67,640	(67,640)		-	-	-	-
Amortization of deferred capital								
contributions		(3,523)	3,523		-	-	-	-
Transfer from internally restricted fund		130,116	 -		-	 (130,116)	 •	 -
NET ASSETS - END OF YEAR	\$	200,635	\$ 1,048,037	\$	377,996	\$ <del>-</del>	\$ 1,626,668	\$ 1,678,895

# **Statement of Revenues and Expenditures**

		2020	 2019
REVENUES			
Grants revenue (Note 8)	\$	930,892	\$ 976,878
Fundraising revenue		544,971	466,699
Pantry revenue		161,818	157,400
Program revenue		59,386	61,983
Good Roots Gardening Revenue		36,528	27,489
Amortization of deferred capital contributions		3,523	-
Wage subsidy		15,592	-
		1,752,710	1,690,449
EXPENSES			
Fundraising expenses		135,199	75,682
Pantry expenses (Note 9)		133,475	150,422
Good Roots Gardening expenses (Note 9)		53,145	41,015
Program expenses		63,854	74,830
Payroll expenses		1,060,913	1,251,414
General and Administration Expenses (Schedule 1)	<u>-</u>	358,351	 328,839
		1,804,937	1,922,202
DEFICIENCY OF REVENUES OVER EXPENSES	\$	(52,227)	\$ (231,753)

#### **Statement of Cash Flows**

		2020		2019
OPERATING ACTIVITIES	<b>A</b>	(E2 227\	\$	(231,753)
Deficiency of revenues over expenses	\$	(52,227)	Φ	(231,733)
Item not affecting cash: Amortization of capital assets		67,640		78,757
Amortization of capital assets				,
		15,413		(152,996)
Changes in non-cash working capital:				
Accounts receivable		212,654		(257,217)
Inventory		-		5,944
Accounts payable		(11,219)		(5,316)
Prepaid expenses		(3,144)		8,633
Investments		115,811		163,378
Government remittances payable		(912)		352
Funds held and owing to chapters		(165,453)		55,054
Deferred contributions		(106,892)		85,608
Deferred Capital Contributions		278,361		
		319,206		56,436
Cash flow from (used by) operating activities		334,619		(96,560)
INVESTING ACTIVITY				
Purchase of capital assets		(312,349)		(68,783)
Cash flow used by investing activity		(312,349)		(68,783)
INCREASE (DECREASE) IN CASH FLOW		22,270		(165,343)
Cash - beginning of year		198,527		363,870
CASH - END OF YEAR	\$	220,797	\$	198,527

#### **Notes to Financial Statements**

Year Ended March 31, 2020

#### 1. PURPOSE OF THE SOCIETY

The Autism Society of Newfoundland and Labrador Inc. (the "society") is a provincial organization which provides services to people with autism spectrum disorder and their families. The society is incorporated under the Corporations Act of Newfoundland And Labradoras a corporation without share capital. The society is a registered charity under the Income Tax Act (Canada) and is exempt from income taxes.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The financial statements were prepared in accordance with Canadian Accounting Standards for Notfor-profit Organizations (ASNFPO).

#### Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

#### Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives at the following rates and methods:

Land improvements	40 years	straight-line method
Buildings	40 years	straight-line method
Motor vehicles	5 years	straight-line method
Equipment	5 years	straight-line method
Resource library	10 years	straight-line method
Pavement	10 years	straight-line method
Chapter assets	10 years	straight-line method

#### **Deferred capital contributions**

Restricted funding for the purchase of capital assets is deferred and amortized on the same basis as the corresponding capital asset.

(continues)

### **Notes to Financial Statements**

Year Ended March 31, 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition

The society recognizes revenues when they are earned, specifically when all the following conditions are met:

- services are provided or products are delivered to customers
- there is clear evidence that an arrangement exists
- · amounts are fixed or can be determined
- · the ability to collect is reasonably assured.

Interest income is recognized on the accrual basis as earned.

Fundraising revenue is recognized when received.

The society follows the deferral basis of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions are recognized as revenue in the year in which the related expenses are incurred.

#### Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian Accounting Standards for Not-for-profit Organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

#### 3. INVESTMENTS

Investments consist of short term guaranteed investment certificates savings account purchased through the Newfoundland and Labrador Credit Union with a market value of \$470,382 (2019 - \$586,193). The guaranteed investment certificates are earning interest at rates between 1.25% and 2.30%

#### **Notes to Financial Statements**

Year Ended March 31, 2020

4.	INVENTORY							
							2020	 2019
	Fundraising and restaurant	supplies				\$	1,836	\$ 1,836
5.	CAPITAL ASSETS		<del></del>		<del></del>			
					ccumulated	ľ	2020 Net book	2019 Net book
			Cost	a	mortization		value	 value
	Buildings Equipment	\$	1,748,300 360,949	\$	459,115 347,344	\$	1,289,185 13,605	\$ 1,025,264 15,635
	Motor vehicles Resource library		39,891 83,582		39,891 81,807		- 1,775	- 6,64
	Pavement Chapter assets		83,118 40,021		68,572 32,732		14,546 7,289	22,850 11,29
		\$	2,355,861	\$	1,029,461	\$	1,326,400	\$ 1,081,690
<b>3</b> .	DEFERRED CAPITAL CON	ITRIBUTIO	NS					
								2242
							2020	 2019
	Contributions Amortization					\$	281,884 (3,523)	\$ -

#### 7. RESTRICTED NET ASSETS

Since 1998, the society has been working towards the creation of a Provincial Centre for Autism, a centre for the provision of vocational and therapeutic programs to persons with autism spectrum disorder. Contributions restricted for the construction, furnishing and equipping of the Centre's building are presented in the Autism Centre Fund (Restricted net assets).

278,361

\$

\$

Restricted net assets consist of donations received for the construction of the Centre in excess of the cost to build the Centre. These amounts were recorded as revenue in the year received and are to be used for Centre capital projects only.

#### **Notes to Financial Statements**

Year Ended March 31, 2020

#### 8. GRANT REVENUE

	2020	 2019
Grant Revenue		
Department of Children, Seniors and Social Development	\$ 507,500	\$ 632,650
Advanced Education Labour and Skills	143,000	143,000
Services Canada	28,913	25,804
Exploits Community Employment Corporation	10,948	12,117
Joyce Family Foundation	23,500	23,500
Sinneave Foundation	147,449	125,074
Department of Health and Community Services	31,000	_
Other	 38,582	 14,733
	\$ 930,892	\$ 976,878

#### 9. SOCIAL ENTERPRISE EXPENSES

	Labour	Other	 2020	2019
Pantry Expenses Good Roots Gardening Expenses	\$ 83,007 44,691	\$ 50,468 8,454	\$ 133,475 53,145	\$ 150,422 41,015

#### 10. ECONOMIC DEPENDENCE

The society is economically dependent on the Government of Newfoundland and Labrador from which it derives a substantial portion of its funding.

#### 11. LEASE COMMITMENTS

The society has a long term lease with respect to its Eastern Chapter premises. Future minimum lease payments as at March 31, 2020, are as follows:

2021	\$ 18,000
2022	1,500

#### **Notes to Financial Statements**

Year Ended March 31, 2020

#### 12. FINANCIAL INSTRUMENTS

The society is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the society's risk exposure and concentration as of March 31, 2020.

#### (a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The society is exposed to credit risk from customers. In order to reduce its credit risk, the society reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The society has a significant number of customers which minimizes concentration of credit risk.

#### (b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The society is exposed to this risk mainly in respect of its receipt of funds and accounts payable.

#### (c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The society is mainly exposed to interest rate risk.

#### (d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the society manages exposure through its normal operating and financing activities. The society is exposed to interest rate risk primarily through its investments.

Unless otherwise noted, it is management's opinion that the society is not exposed to significant other price risks arising from these financial instruments.

# **General and Administration Expenses**

Year Ended March 31, 2020

(Schedule 1)

	2020	 2019
EXPENSES		
Annual general meeting	\$ 4,878	\$ 1,566
Awareness	9,911	27,809
Postage	2,461	2,230
Bad debt	13,001	8,952
Bank charges	963	737
Cleaning	10,361	10,972
Copier	6,877	6,689
Credit card	17,859	17,439
Depreciation	67,640	78,757
Garbage collection	-	150
Gas	1,621	1,084
Insurance	14,527	14,195
Meals and entertainment	1,225	3,089
Miscellaneous	450	1,569
Office supplies	4,923	5,296
Payroll provider	3,962	3,784
Professional fees	96,748	15,541
Rent	36,186	55,181
Repairs and maintenance	7,575	12,859
Security monitoring	684	648
Telephone and internet	22,934	31,806
Training	972	1,277
Travel	12,667	12,436
Utilities	 19,926	14,773
	\$ 358,351	\$ 328,839